## Children's Mercy Kansas City

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Children's Mercy Annual Reports

Who we are

2018

## Children's Mercy Annual Report 2018

Children's Mercy Hospital

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Dr. Shakhnovich received the George Ferry Young Investigator Development Award from the NASPGHAN Foundation and \$150,000 in funding to continue her research around how obese children metabolize PPIs differently than non-obese children.

We hosted the annual Snowflake Shoppe, a holiday shop fo rour families, made possible thanks to community donors including the Eric Berry Foundation, Henson's Heroes, Target, Elite Comics and more.

**December** 



## Celebrating More than 25 Years of Growth with Dr. Randall O'Donnell



In honor of Dr. O'Donnell's retirement, 23rd Street was renamed "Rand O'Donnell Way." This street was specifically chosen because it runs straight through the heart of the Adele Hall campus and brings together all that Dr. O'Donnell has made possible during his tenure at Children's Mercy.

"The year ahead will be one of great change and, more important, of great success. Thanks to our employees, Children's Mercy is well-positioned for a bold new future, and our patients and families will be the better for it."

-Dr. Randall O'Donnell, PhD

Dr. Randall O'Donnell, PhD, led Children's Mercy for more than a quarter-century as President and CEO, but he never considered himself "the boss."

That role, as Dr. O'Donnell frequently reminded staff and friends of the hospital, belongs to the kids we serve.

It's a philosophy, coupled with a visionary leadership, that has seen Children's Mercy grow from a small, local hospital with fewer than 160 beds to the region's preeminent pediatric health care system, comprised of 369 beds in two inpatient facilities and 11 clinics throughout Missouri and Kansas.

"Rand's vision — that Children's Mercy was going to be the best children's hospital — raised eyebrows from some people. But he saw and believed in the potential for growth here, and under his skilled leadership the hospital has flourished," said Jo Stueve, Executive Vice President and Chief Operating Officer.

The two yellow cranes towering over the skyline of Kansas City and the daily bustle of construction on the Children's Research Institute are just the most recent symbols of the building expansion that has occurred during Dr. O'Donnell's tenure. The Sutherland, Henson and Hall towers; Clinics on Broadway; Don Chisholm Center; Children's Mercy Hospital Kansas; the Northland, South, East and West clinics that provide a "circle of care" to every corner of the Kansas City region; plus specialty clinics and many outreach clinics have expanded the hospital's services far into Kansas and Missouri.

Bricks and mortar expansion has been accompanied by growth in programs. When Dr. O'Donnell arrived at Children's Mercy, the hospital had few medical subspecialties; we now have more than 40, backed by the clinical expertise of more than 750 pediatric subspecialists and researchers.

Pyschosocial care of children has been of particular interest to Dr. O'Donnell. The son of a nurse, he was the first PhD candidate anywhere to prepare a dissertation on the psychosocial care of children. He strongly believed that children recovered faster if all their needs, not just medical ones, were addressed. He greatly expanded Child Life, Social Work and Spiritual Services at Children's Mercy.

Dr. O'Donnell also drove a renewed commitment to medical research at Children's Mercy, which included emphasis on clinical pharmacology, and saw the creation of the Ward Family Heart Center, the Elizabeth J. Ferrell Fetal Health Center, the Children's Mercy Genome Medicine Center and the Children's Research Institute.

Children's Mercy has achieved four consecutive Magnet nursing designations for excellence in quality care — awarded to fewer than 7 percent of all hospitals nationally and the first hospital in Missouri and Kansas to do so — and has repeatedly been named by U.S. News & World Report as a "Best Children's Hospital" in all 10 pediatric specialties.

But what Dr. O'Donnell is most proud of is, "the fact that I can look anybody in the eye and say that there's no better place in the world for your child to be than at Children's Mercy, and I know it's not a PR statement. I know it because I know the people are going to deliver the care."

## FY2018 Accomplishments under Dr. O'Donnell's Leadership

In addition to accomplishments listed in FY2018 Highlights at the beginning of this Annual Report

Improved our families' ability to access our services, with average wait times dropping in some clinics to just **three days.** 

Doubled the number of Children's Mercy affiliate practices, meaning **65,000 pediatric lives** are now covered by our health network.

Invested nearly **\$200 million** - including uncompensated care - in our patients and families through our community benefit programs and activities, which equals more than **\$547,000 per day**.

Improved our operating margin to **6.6 percent**, well above our goal of **4.1 percent**.



Children's Mercy proudly presents season three of the Emmy award-winning docu-series, introducing new families and doctors who stop at nothing to find answers for their children.

Go behind the scenes at one of the busiest independent, non-profit children's hospitals in the country. Where pediatric specialists change lives and bring hope to every family, every day.

Tune in January 2019 on KMBC 👀

Watch all episodes and additional webisodes on **InsidePediatrics.com** 

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In partnership with SUMMIT



Paul Kempinski, MS, FACHE

## OUR NEW PRESIDENT AND CEO

Building upon 121 years of growth and success. Dear Friends of Children's Mercy,

Recently, I was honored to assume the reins of this remarkable institution that has been helping and healing children for 121 years.

Dr. Randall O'Donnell accomplished a great deal in the past 25 years, and we are all grateful to him and the 8,000-plus employees for providing the finest care possible to our patients. Thanks to our team and supporters like you, we can celebrate a successful FY2018.

All of the accomplishments you'll see in this Annual Report are thanks to our dedicated employees, generous volunteers, supportive donors and our entire community. Now with the construction of the Children's Research Institute underway, we have an opportunity to find answers for more children and invest in research that will transform how pediatric medicine is practiced for all children, everywhere.

I look forward to continuing the legacy of those who have guided the hospital to become the beacon of hope and healing for all children that it is today...and will be tomorrow.

The hospital's founding sisters would be so proud of how we continue to grow — remaining committed to their promise: "I have not served children until I've served them all."

Sincerely,

Paul Kempinski, FACHE President and CEO

#### **Previous Position:**

President of Nemours/Alfred I. duPont Hospital for Children (N/AIDHC) in Wilmington, Del. and Enterprise Vice President for the Nemours Children's Health System in Jacksonville, Fla.

#### **Education:**

Penn State University
Rush University, Master's in Health System Management

## Board and Administration

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## Mission:

Improve the health and well-being of children by providing comprehensive family-centered health care, committing to the highest level of clinical and psychosocial care, and exhibiting research, educational and service excellence.

## Vision:

To be a national and international leader recognized for advancing pediatric health and delivering optimal health outcomes through innovation and a high-value integrated system of care.

#### **FY2018 Administration**

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## Children's Research Institute

### Two Gifts – Totaling \$150 million – Kickstart Construction

In a historic act of philanthropic support, the Hall Family Foundation and the Sunderland Foundation each donated \$75 million toward research to find answers for children and families in January 2018. This is the largest one-time gift ever made to a children's hospital for pediatric research.

This gift will transform the future of pediatric research – as well as the city's downtown skyline. These funds enabled Children's Mercy to begin construction on the Children's Research Institute (CRI) and accelerate the recruitment of top researchers from around the globe.

## 375,000 square feet

We currently have **66,000 square feet** of research space.

**140,000 square feet** of shell space for future growth.

More than **3,000 linear feet** of bench space.

New auditorium to accommodate more than 400 people.



Breakthroughs happen when the walls between research and medicine are eliminated, allowing researchers and physicians to work side by side. This commitment is leading to new ways to treat, diagnose and even prevent complex childhood diseases. Each day, we're bringing innovations from bench to bedside and beyond to improve outcomes for children here and around the world.

Our research programs will focus on areas such as genomics, clinical pharmacology, immunotherapy and health outcomes. The CRI is not just a state-of-the-art place for scientific inquiry. It is a new way of working together, not in the silos of closed labs or division based on specialties, but in cross-functional teams of detectives aligned together to benefit children. The building has been carefully designed so research and clinical care are combined, with fluid teams of doctors, scientists, clinicians, nurses, therapists, researchers, data scientists and parents working together seamlessly.

Located on the hospital's Adele Hall Campus, the building consists of a nine-story structure, making up approximately 375,000 square feet. It will house nearly six times more space for pediatric research than currently exists at Children's Mercy. When fully staffed, our organization will grow its research enterprise tenfold as a result of this donation – with everyone striving to find much-needed answers for kids and their families.



"We have an opportunity to change the lives of children by conducting research that will create more understanding and deliver cures or diagnostics that go beyond the individual patient. We owe it to our children to be the best, and to provide access to the latest science and technology," said Tom Curran, PhD, FRS, Chief Scientific Officer at Children's Mercy Kansas City, Executive Director of the Children's Research Institute and the Donald J. Hall Eminent Scholar in Pediatric Research.

Learn more about the CRI and how you can support research at the Children's Research Institute at **childrensmercy.org/research**.

# It's Time to Make the Impossible Possible for Kids with You as Our Partner.

Through the CRI, we are creating a future where families get immediate answers. Where children receive the right treatments, tailored just for them. Where kids feel better faster and get back to being kids sooner. Kids like Jason Perez...

"It's amazing to see him be active and healthy. I never thought I would see this a few years ago. I love to see him live his childhood."

-Selene Perez



#### Jason Is Kicking Cancer To The Curb

Jason plays soccer, wrestles and loves video games. Regular 9-year-old boy stuff.

After Jason's battle with cancer, his parents, Selene and Abel, are thrilled that their son now has an "ordinary" life.

It's a sharp contrast to the terror they felt five years ago when they took Jason to Children's Mercy because he was in so much pain, he couldn't stop crying. When they were told Jason had a cancerous tumor on his spine, they were terrified he would not get a chance to grow up.

Jason benefited from the Children's Mercy GOLDILOKS® initiative, which helped determine the exact amount of chemotherapy his body would respond to best. If it was too little, the treatment would have been ineffective and lead to relapse.

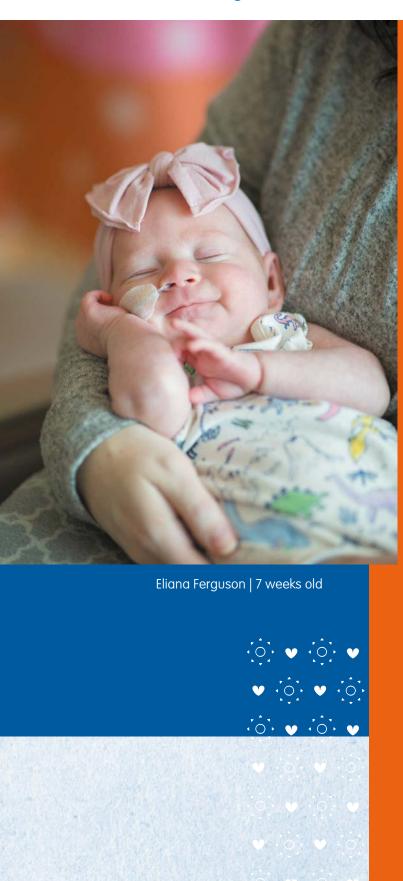
Too much and he would have had difficult side effects and toxicity. With GOLDILOKS®, Jason received the best drug treatment with the dose that was right for him.

Now. Jason is cancer-free.

We are harnessing the power of science and medicine to care for children in a way that was never thought possible before through the CRI at Children's Mercy.

Support research efforts at childrensmercy.org/research.

## Thank you for Giving Mercy



With 121 years of generous community support, Children's Mercy has continually grown and elevated care to become one of the nation's top-ranked pediatric medical centers. Thank you for sharing our concern for the health and well-being of children. You make it possible to provide expert care for every single child who comes through our doors, regardless of a family's ability to pay.

The following lists recognize and honor our Legacy Honor Roll members, individual donors who have contributed \$10,000 or more and our many volunteers. Due to space constraints, we could not list the name of every generous person or organization who supports children and families with gifts of time and treasure. Please know every gift makes a difference in the lives of so many here and around the world. We are humbled by your caring hearts and grateful for your support. Thank you.

For more information about how to be involved, visit: **GiveMercyKC.org**.

## Legacy Honor Roll FY2018

Donors who have chosen to make a future gift through one of many gift planning tools

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Every day, our incredible hospital volunteers make a difference in the lives of Children's Mercy's patients and families by serving in various important roles throughout the hospital. The following list recognizes and honors Children's Mercy hospital-based volunteers. You are the heart of our organization and we thank you for your gifts of time.





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Smith, Tyler | Smokorowski, Mechelle | Smokorowski, Ski | Solomon, Traci | Southard, Wendy | Southwick, Lana | Spearman, Paul | Spector, Lauren | Staggs, Lottie | Stahl, Erin | Stang, Mary | Stark, Alice | Starr, Allyn | Staton, Shelley | Steadman, Judy | Stephenson, Kim | Stevens, Hannah | Stieferman, Becky | Stipek, Wanda | Strickland, Vicki | Stutzman, Jean | Sullivan, Saxony | Summers, Marie | Supica, Joan | Swainston, John | Swanson, Judy | Swanson, Mark | Swatek, Katherine | Taylor, Diane | Taylor, Marion | Thomas, Nia | Thompson, Keshia | Tighe, Dennis | Tomlinson, Leslie | Tonkin, Marcia | Traynham, Melanie | Treffer, Connie | Trinkl, Marjorie | Truetken, Aimee | Truitt, Nancy | Turman Michael | Underdown, Kimberly | Urbano, Angela | Vallee, Sheila VonFange, Jill | Wald, Kathryn | Walker, Debra | Walsworth-McLerran, Linda | Warden, A. 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## **Facts and Financials**

		FY2018
Inpatient Care	Admissions	15,198
Patient Days	Average Length of Stay	5.9
	Average Daily Census	263
Outpatient Visits	Adele Hall Campus	142,189
	Adele Hall Emergency Room	69,173
	CMH Kansas Specialty Center	56,606
	CMH Kansas Emergency Room	41,524
	CM Northland Specialty Clinics	25,92
	CM Northland Urgent Care	31,713
	CM East Specialty Clinics	10,127
	CM East Urgent Care	33,942
	CM Broadway Clinic	42,943
	CM College Boulevard	25,855
	CM Blue Valley Urgent Care	25,460
	Primary Care Clinics	74,394
	Other	34,693
	Total Outpatient Visits	614,540
Surgical Procedures	Inpatient	4,322
	Outpatient	15,822
	Total Surgical Procedures	20,144
Transports		5,287
Home Health Visits		5,41
Durable Medical Equipment Deliveries		11,322
Telemedicine Visits		2,34
Teleradiology		5,974
Full-time Employees		7,249
Volunteers		1,556
Medical Staff		786

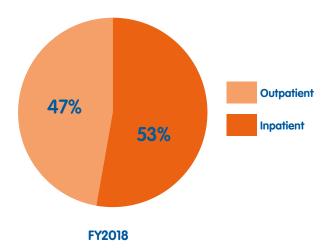
SOURCES OF REVENUE	FY2018
Patient Care Services	1,332,035,448
<b>Externally Funded Research</b>	18,006,747
Community Support & Grants*	21,614,800
Other Revenue & Investments	68,565,280
TOTAL	1,440,222,275
TOTAL	1,440,222,275
USES OF REVENUE	1,440,222,275
	1,440,222,275 781,863,169

Net Income Invested in the Mission 141,749,158

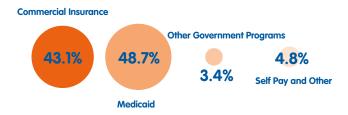
Nonrecurring Transformation\*\* 17,585,670

72,219,045

## **Patient Revenue**



## Who Pays the Bills



FY2018

\*\*Children's Mercy is dedicated to improving operational performance and financial stewardship to invest in our organization's future while continuing to provide the best possible care to children and families. We are improving operational workflows and reporting through critical systems updates by investing significant increased, one-time implementation costs over a two-year period. With this investment, we look forward to increased efficiencies that will return on this investment in the coming years.

**TOTAL** 

**Depreciation & Interest** 

<sup>\*</sup>Unconditional promises to give are reported in community support and grants when received. Community support received with donor stipulations are reported in the period when the donor restriction is met for operating uses or long-lived assets, which may be in a year or years later than the original gift.

## **Give Mercy**

In another record-breaking display of generosity, you helped us make a real difference for our kids. We are so grateful for you, our donors and volunteers, and want you to see highlights from the impact of your gifts over the last year:

- Three endowed chair positions created to advance the fields of pediatric surgery and pediatric genomic research
- 83 scholarships awarded to our nurses and allied health professionals
- **15 new** research funds established
- 37 pieces of new medical equipment purchased
- Provided \$141 million in uncompensated care serving approx. 615,000 families
- Assisted 2,000+ families with transportation, lodging and meals through the family assistance fund

"I'm continuously amazed by your generosity and what we are able to collectively achieve each year. You helped us bring hope and comfort to the children and families we serve today, but also through your support of pediatric research, we are poised to treat and bring answers to the children of tomorrow. Thank you!"

–Jenea Oliver, PhD Vice President of Philanthropy at Children's Mercy



Red Hot Night leadership and members of the Hands & Hearts Auxiliary celebrate raising just over \$2.1 million to benefit the mission of Children's Mercy.



Rob Riggle and Eric Stonestreet announced the record-breaking amount of \$2.1 million raised from the Big Slick weekend activities while the celebrity guests celebrated.

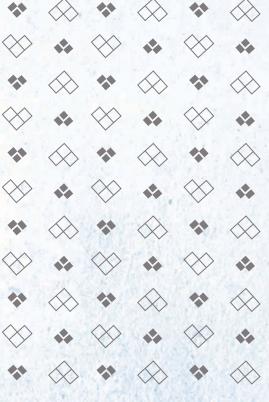


We celebrated four new allied health scholarships at this year's Allied Health Scholarship Luncheon. Children's Mercy scholarships for allied health and other hospital professionals were possible thanks to the generosity of the Bleakley, Cox, Harsh, Hutchens, Klotz, Miller and Cummings, Vavroch and Wells families.



The Donald H. Chisholm Planned Giving Council celebrated 25 years of service. With more than 185 members, the council has helped clients create nearly \$194 million in planned gifts that supported more than 1 million patients. The Chisholm family was presented a legacy award in honor of their father, Donald H. Chisholm, for his commitment to Children's Mercy and the community. Accepting on his behalf was his daughter, Nan Chisholm, his grandson, Alex Chishom, and his wife, Jessica Chisholm.

At our annual Nursing Scholarship Awards Breakfast, 82 nursing scholarships were awarded for a total of \$129,000 in scholarship dollars. Nursing scholarships, give our nursing professionals the opportunity to advance their education and improve care.







Left to right: Shelly Stanton, Patient Family Advisory Council volunteer, Jennifer Zahabi, Family as Faculty, event guest, and daughter, Zaylee, were three of the many volunteers that attended the Annual Volunteer Appreciation Event held at Children's Mercy Park. More than 300 volunteers, family and friends enjoyed face painters, photos with Sporting Kansas City players and much more. Children's Mercy has 1,500+ volunteers that dedicated 84,000+ hours to help make our hospital a special place for our patients and families.

Children's Mercy opened a new clinic in Junction City, Kan., to expand reach our to a community with critical health needs. Now, residents can receive top-notch care closer to home. At the ribbon cutting ceremony, special recognition was given to the Bramlage family, R2B4 Bramlage Foundation and Geary Community Health Foundation who led the charge in raising \$2.5 million for the project.





The KC Cares for Kids Walk is a great way for our entire community to rally around our Children's Mercy kids. Thanks to the 1,000 walk participants, including 70 current and former cancer patients, and the many volunteers, we raised \$135,000!

Children's Mercy invested three endowed chair positions, the highest and most prestigious honor in academic medicine. Seated front row, left to right: Dr. Shawn St. Peter, Surgeon-in-Chief, received the Thomas Holder and Keith Ashcraft Chair in Pediatric Research; Dr. Elin Grundberg, Resident Research Faculty member was awarded the Roberta D. Harding and William F. Bradley, Jr. Endowed Chair in Genomic Research; and Dr. Tomi Pastinen, Director of the Children's Mercy Genomic Medicine Center, received the Dee Lyons/Missouri Endowed Chair in Pediatric Genomic Medicine. Standing back row left to right: The generous donors in which the endowed chairs are named; Dr. Keith Ashcraft, Dr. Thomas Holder, Robbie Harding, Brad Bradley, Dee and Fred Lyons.





## Give Mercy

Your donation conquers.

Every gift you make brings hope and comfort to the children and families we serve regardless of their ability to pay. You can Give Mercy to help our patients conquer childhood disease.



GiveMercyKC.org